





Department for Business & Trade



LOCAL INTERNATIONALISATION SUPPORT

Global Support

Where can you find support for your business to export or import within the Greater Lincolnshire and Rutland Region?

Do you have big dreams of taking your business overseas but have no idea where to start?

There are local support services available to help you. This exporting and importing support helps businesses like yours to successfully start trading in new marketplaces around the world and find ideal locations where your products and services are in demand. If you're ready to increase your revenue and make a name for your business across the globe, read on to find out more about what support you can access to help you go from local to global.

DBT Local Advice

Dale Atkins and **Sarah Dudley** are the local **International Trade Advisers** for the Department for Business and Trade (DBT). Their role is to help businesses explore and access support for exporting, serving as the gateway to the many national support services DBT offers. If you are interested in DBT services, contact them via email at **dale.atkins@businessandtrade.gov.uk** or **sarah.dudley@businessandtrade.gov.uk**.

Local to Global Accelerator Programme

This fully funded programme offered through Business Lincolnshire includes:

- International Trade Clinics: 2 hours of dedicated support
- International Trade Intensive Support: 6 hours of dedicated support
- Export Manager Programme: 30 hours of dedicated support
- International Trader Peer Support Programme: 12 hours of group support

This programme is fully funded for eligible Lincolnshire businesses. Contact The Global Trade Department via email at **acollins@exportdept.co.uk**.

Lincolnshire Chamber of Commerce

The Lincolnshire Chamber of Commerce hosts an International Trade Hub, providing services to help businesses navigate international trade documentation. They offer export documentation services, connections with organisations worldwide, and accredited training courses on various trade topics. For more information, contact Eve Farley, International Trade Coach, at **01522 523333** or **eve.farley@lincs-chamber.co.uk**, or Georgia Stokes, International Trade Manager, at **01522 846926** or **international@lincs-chamber.co.uk**.

China Britain Business Council (CBBC)

The CBBC's advisers in the UK and China have extensive experience guiding British companies in doing business in China. For support, contact Claire Urry via email at **claire.urry@cbbc.org**.

Team Lincolnshire

Team Lincolnshire offers help, advice, and support for businesses looking to grow or invest in Greater Lincolnshire. They can highlight high-potential opportunities, identify sites and premises, and provide a dedicated account manager to support your investment journey. Visit their website to find out more **https://www.teamlincolnshire.com**/.

Professional Services

Looking for support in your internationalisation journey but unsure who to reach out to? Download the **Professional Services PDF** to find exactly who you should be speaking to and what support they can offer your business to expand into overseas markets.

Freight Forwarders

A freight forwarder arranges cargo logistics on behalf of shippers, offering services like ocean or air freight transportation, cargo insurance, customs compliance, inland transportation, and warehousing. Download the **Freight Forwarders PDF** to find freight forwarders based locally.

