

SELLING TO THE PUBLIC SECTOR

OPPORTUNITIES

- **Huge Spending:**

The Public Sector spends a significant amount annually on goods and services.

- **Small Business Suppliers:**

Small businesses can become suppliers through direct contracts or subcontracting.

- **Various Sectors:**

Explore opportunities in central government, NHS, local authorities, universities, and colleges.

BENEFITS

- **Fair Processes:**

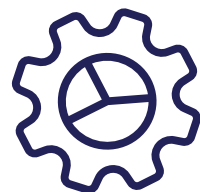
Procurement processes are fair, open, and transparent.

- **Timely Payments:**

Payment within 30 days of receiving a valid invoice.

- **Support for SMEs:**

Commitment to helping small and medium-sized businesses compete for contracts.



- **Competitive Edge:**

Small firms offer greater competition, lower costs, innovative ideas, flexibility, specialisation, and quality of service.

HOW TO GET STARTED

- **Register:**

Sign up on the Pro-contract website for local supply opportunities.

- **Find a Tender Service:**

Access central government contracts.

- **Subcontracting:**

Consider subcontracting or forming a consortium for high-value contracts.

- **Approved Supplier Lists:**

Join lists for specific types of work.

CONTACT INFORMATION



Email: procurement.lincolnshire@lincolnshire.gov.uk



GET IN TOUCH

Ready to turn reflection into action?

Get in touch with our Business Advisers to access fully funded support and start making smarter changes today



WWW.BUSINESSLINCOLNSHIRE.COM



BUSINESSLINCOLNSHIRE@LINCOLNSHIRE.GOV.UK



[@BUSINESSLINCOLNSHIRE](https://www.linkedin.com/company/businesslincolnshire)



[@BUSINESSLINCOLNSHIRE](https://www.instagram.com/businesslincolnshire)



[@BUSINESSLINCOLNSHIRE](https://www.facebook.com/businesslincolnshire)



[@BUSINESSLINCS](https://twitter.com/BUSINESSLINCS)