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FACT SHEET

Frameworks - A Short Guide for SMEs

Understanding Frameworks

Definition: Frameworks are umbrella agreements for suppliers to win mini-contracts (call-offs) efficiently.

Types:

- **Single supplier:** One supplier per framework.
- **Multi-supplier:** Multiple suppliers compete for call-offs.



Current Frameworks

- **Pre-approval:** Only pre-approved suppliers can join.
- **Lifespan:** Typically, four years, extendable to eight.
- **Requirements:** Suppliers must meet specific qualifications and comply with regulations.

Future Frameworks

- **Open Frameworks:** New suppliers can join at least twice during the framework's duration.
- **Transparency:** Increased transparency with updated contract award notices.
- **Dynamic Markets:** More flexible than dynamic purchasing systems, allowing diverse contracts.



Advantages for SMEs

- **Streamlined Process:** Efficient procurement with established terms.
- **Reduced Admin:** Less red tape and shorter processes.
- **Long-term Relationships:** Potential for close working relationships over several years.
- **Cost-effective:** Economies of scale and competitive pricing.
- **Compliance:** Ensures adherence to procurement rules and regulations.

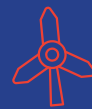
Getting Started

- **Process:** Understand all stages of framework procurement.
- **Compliance:** Know the laws and regulations.
- **Strategy:** Develop winning tender submissions.



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