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FACT SHEET

Selling to the Public Sector

Opportunities

- **Huge Spending:** The Public Sector spends a significant amount annually on goods and services.
- **Small Business Suppliers:** Small businesses can become suppliers through direct contracts or subcontracting.
- **Various Sectors:** Explore opportunities in central government, NHS, local authorities, universities, and colleges.



Benefits

- **Fair Processes:** Procurement processes are fair, open, and transparent.
- **Timely Payments:** Payment within 30 days of receiving a valid invoice.
- **Support for SMEs:** Commitment to helping small and medium-sized businesses compete for contracts.
- **Competitive Edge:** Small firms offer greater competition, lower costs, innovative ideas, flexibility, specialisation, and quality of service.



How to Get Started

- **Register:** Sign up on the Pro-contract website for local supply opportunities.
- **Contracts Finder:** Access central government contracts worth over £10,000.
- **Subcontracting:** Consider subcontracting or forming a consortium for high-value contracts.
- **Approved Supplier Lists:** Join lists for specific types of work.

Contact Information

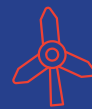


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Need more support?

Get in touch!



For more information visit www.businesslincolnshire.com where you can request support from one of our advisers by filling in the online contact form.



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