



FACT SHEET

# Working with Local government

### Why work with Local Government?

Working with SME's creates a number a benefits for the Council, the SME and the local areas, some of which include:

1. Economic Growth: Government contracts can stimulate local economies by creating jobs and increasing business revenues

**2. Innovation:** SMEs are often agile and innovative, bringing fresh ideas and solutions to government projects

- **3. Increased Competition:** Engaging SMEs in government contracts promotes a competitive market, leading to better value for taxpayers
- 4. Diverse Supplier Base: SMEs contribute to a diverse supplier base, offering varied perspectives and approaches
- 5. Local Support: Local governments can provide support through networking hubs, promotional opportunities, and financial incentives

These collaborations can lead to a more vibrant and resilient local economy.

For more information on working with LCC visit: www.lincolnshire.gov.uk/supply-council-goods-services





#### How to tender through the Central Digital Platform

Create a log in on the CDP

Complete your CDP registration, including company registration

Complete 'your details' entries, you will only have to do this once, unless you need to update these

Read and agree to the declaration

Enter your personal details and confirm previous details in order to get your share code or download option

Share your information with relevant parties either through share code or downloading and sending the information on



## How to Tender through East Mids Tenders - ProContract

Register on the East Mids Tenders' website

Complete your details and select all category (CPV) codes that relate to your business offer

The website will notify you when a tender opportunity matching the category (CPV) code is available

Review the opportunity and submit your tender

Lincolnshire County Council will evaluate all tenders against the criteria outlined in the initial documentation

Lincolnshire County Council will award as appropriate and communicate the outcome to all tenderers









# Need more support?























